

- 1 A method for conducting preliminary analysis of the nature and
- 2 context of Sport for Development and Peace projects in fieldwork
- 3 research: an illustration with a Malagasy Non-Governmental
- 4 Organization

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- 21
- 22 Abstract
- 23 More research on Sport for Development and Peace (SDP) organizations is needed to better
- 24 understand their actual contributions to the United Nations (UN) Sustainable Development Goals.
- 25 Yet, the unstable, restricted or even risky contexts in which many Non-Governmental Organizations
- 26 (NGOs) and SDP agencies sometimes operate often leave researchers to face important challenges in
- 27 order to develop effective or feasible methods to work with such organizations. The purpose of this
- study is to address ontological and epistemological questions about what should be known about a

29 given context in an organization before setting off on fieldwork. We propose a methodology, based 30 on the Actantial Model, as a method to analyze the nature and context of a project, to assess the 31 actors involved in the project, and to establish if the global cost (i.e., material, temporal, financial, 32 and physical) for conducting fieldwork is realistic and feasible of all parties involved in the potential 33 project. In order to illustrate this process, we analyzed the nature and context of an SDP project in 34 Madagascar as a first step for a potential collaborative research. As researchers, we do not want to 35 invest time and energy to build up a fully developed field research project with an NGO in a context 36 where it would not be realistic or feasible to conduct such research. Actually, in this context, to 37 develop a research protocol without an implementation strategy might not only be detrimental to the 38 researchers, but also to the NGO itself, where resources are often limited. Accordingly, results from 39 this preliminary field research demonstrate that the Actantial Model is a relevant analytical tool for 40 obtaining insights about the context, the actors, and their relationships within an NGO. In conclusion, 41 this model might be a useful instrument for conducting an initial analysis for the preliminary 42 identification of the necessary conditions for the construction of a sustainable empirical research 43 partnership with a given SDP project.

44 Introduction

45 Sport for Development and Peace (SDP) initiatives are currently flourishing in various contexts and 46 in different areas of the world (Svensson & Woods, 2017). Even so, questions remain about how to 47 find effective ways to conduct such research with SDP agencies that are often established in regions 48 of the world that often intervene in unstable or difficult contexts such as climate catastrophes, civil 49 wars, socio-economic or political crises, extreme poverty, and so on. Therefore, it is important to 50 examine the feasibility of a given research in an environment where unpredictable events could 51 sometimes make the work of an organization difficult and challenging (Armstrong, 2004; Brück, 52 Justino, Verwimp, Avdeenko, & Tedesco, 2015; Koddenbrock, 2015; Vlassenroot, 2006). In addition 53 to the documented challenges of conducting SDP research with marginalized populations, barriers for 54 conducting such research also include intangible obstacles such as SDP personnel that are hesitant 55 about working with academics (Welty Peachey & Cohen, 2015). Accordingly, it remains important to 56 better understand the issues facing a given SDP project such as the energy, time, and cost that will be 57 necessary for the research project. In this context, it is effective for researchers to analyse if it is 58 pertinent doing fieldwork with a given organization before they would start a formal project with 59 them. This modus operandi is fruitful in the academic context where limits and constraints are 60 numerous, including the tenure and promotion systems in higher education institutions that 61 encourage quick and regular publications (Welty Peachey & Cohen, 2015).

In spite of the importance of this procedure, only few field researchers have attempted to answer this question (Collison, Giulianotti, Howe, & Darnell, 2016; Collison & Marchesseault, 2016). For instance, Collison and colleagues (2016) argue that encultured informants will play a key role in obtaining, and maintaining access to a research site. Yet, overall, little information is available about how to identify and activate these essential encultured informants. The Actantial Model might be a 67 useful tool to gather basic information to avoid these pitfalls in the analysis of SDP projects operating68 in unstable contexts.

69 In order to be in line with the above-mentioned procedures, and with the objective to better 70 understand the inner functioning of a given NGO, SDP analysists (e.g., researchers, program 71 evaluators) should a) gain an understanding of the context in which the NGO operates and b) identify 72 encultured informants before launching a full research project. This should be attainable through 73 analysis of available written materials and documents that are made available by SDP organizations 74 as a window on their work and performance. However, going through these documents can be 75 tedious and time-consuming, so an efficient method is needed to approach this task. Accordingly, we 76 propose to test Greimas' Actantial Model (AM) (Greimas, 1983) as an instrument to reach this 77 objective. This model, inspired by the study of folktales, positions actors in an organization 78 according to their role in what here is called a story. This model has previously been used in 79 management research (Breton, 2009; Gendron & Breton, 2013; Hasbani & Breton, 2013) and in 80 analysis of SDP program management (Gadais, Webb, & Garcia, 2017; Webb, 2019). This 81 modelization is promising to generate insight into the organizations' story through their annual 82 report. Even if this method has shown promising results in other areas, scholars still need to establish 83 the limits and potential of the AM if applied to the SDP domain. Thus, AM could be a powerful tool 84 for informing decisions regarding whether to proceed with a given fieldwork or not.

85 **Reviewing the literature**

86 Sport for Development and Peace: projects and research

87 The number of Sport for Development and Peace (SDP) projects throughout the world has

significantly increased in recent years (Bardócz-Bencsik, 2020; Schulenkorf, Sherry, & Rowe, 2016;

89 Svensson & Woods, 2017). In these projects, sport is used as a lever for social integration in

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90	developing countries, areas affected by conflict, and disenfranchised or underserved locations in
91	developed countries. SDP has been defined as "the intentional use of sport, physical activity and play
92	to achieve specific developmental goals in low-income and middle-income countries and
93	disadvantaged communities in high-income areas," and includes "all forms of physical activity that
94	contribute to fitness, mental well-being and social interaction, such as play, recreation, organized or
95	competitive sport, and indigenous sports and games" (Richards et al., 2013; UN Inter-Agency Task
96	Force on Sport for Development and Peace, 2003). These definitions have been widely adopted by
97	SDP actors and researchers (Schulenkorf & Adair, 2014; Webb & Richelieu, 2015).
98	One explanation for the popularity of SDP lies in the common-sense belief that, in addition to its
99	health benefits, sport has a number of social advantages. According to Lyras and Welty-Peachey
100	(2011), sport-based programs use sport as a medium "to exert a positive influence on public health,
101	the socialization of children, youths and adults, the social inclusion of disadvantaged, the economic
102	development of regions and states, and fostering intercultural exchange and conflict resolution."
103	While the development of SDP theory receives increasing attention from scholars (Schulenkorf et al.,
104	2016), some authors note that the scientific literature lacks empirical approaches for understanding
105	the mechanisms by which sport can foster the development of participants (Hartmann & Kwauk,
106	2011; Welty-Peachey & Cohen, 2015). Schulenkorf et al.'s (2016) review found that, since 2000,
107	there has been an increasing trend in publications' focus on social and educational outcomes related
108	to youth sport, with football (soccer) being the most common activity. In spite of this, empirical
109	research in the SDP field remains underdeveloped when compared to theoretical advancements and
110	innovations in other aspects of the SDP projects (Lyras & Welty-Peachey, 2011). Moreover, the
111	majority of SDP scholars focused on the community level, where primarily qualitative approaches
112	are used. The geographical contexts of authorship and study location present an interesting pattern:
113	although the majority of Sport for Development projects are carried out in Africa, Asia, and Latin

114 America, 90% of the authors of these studies are based in North America, Europe, and Australia

115 (Schulenkorf et al., 2016). The same tendency is demonstrated by another literature review on SDP

116 (Svensson & Woods, 2017). Globally, empirical research in the SDP field remains underdeveloped

117 when compared to theoretical advancements and innovations in other aspects of SDP projects (Lyras

118 & Welty-Peachey, 2011).

119 Research methods on SDP

120 The majority of SDP research has thus far contributed to the conceptualization and development of 121 theoretical perspectives in this field (Gadais, 2019). Conceptual research has established that sport 122 can positively affect a number of outcomes if designed and managed well. Sport can help individuals 123 increase social capital and reduce social exclusion (Sherry, 2010; Sherry & Strybosch, 2012; Welty-124 Peachey, Lyras, Borland, & Cohen, 2013), it can enhance social capital in ethnically divided 125 communities (Schulenkorf, Thomson, & Schlenker, 2011), and it can play a vital role in peace-126 building efforts by helping reduce prejudice (Lyras, 2012; Sugden, 2010; Welty-Peachey, 127 Cunningham, Lyras, Cohen, & Bruening, 2015). However, more empirical studies are still needed to 128 bridge the gap between theory and practice (Gadais, 2019; Welty-Peachey & Cohen, 2015) and 129 several scholars have highlighted the need to better assess the efficacy of sports to influence 130 development or peace (Chawansky, 2014). As such, theory-building has been limited in this area, 131 from both theory-to-practice and practice-to-theory perspectives (Coalter, 2013; Edwards, 2015; 132 Lyras & Welty-Peachey, 2011; Schulenkorf, 2012), even if authors have proposed milestones to 133 begin to fill this gap (Gadais, Favier-Ambrosini, & Rioux, 2021, in press). 134 Many organizations, such as NGOs contributing to the SDP sector, have their own approaches and 135 agendas with regards to the United Nations' (UN) Sustainable Development Goals (SDGs) for 2015-

136 2030 (United Nations Office on Sport for Development and Peace, 2017). Therefore, relationships

137 between SDP organizations and the local communities that benefit from these development programs 138 need to be considered. Organizations and communities are two important elements for informing how 139 we might address scholars' calls to bridge the gap between theory and practice, and to consider 140 contextual influences and challenges to theory development (Coalter, 2007, 2013; Schulenkorf & 141 Spaaij, 2015). Choosing appropriate research methodologies remains challenging, as the locations in 142 which SDP agencies operate are frequently hard to reach and difficult to investigate for many 143 context-related reasons (Brück et al., 2015; Koddenbrock, 2015; Vlassenroot, 2006), in environments 144 that are sometimes called extreme development contexts (Gadais, Décarpentrie, Charland, Arvisais, 145 & Bernard, 2021, in press). Our research is targeting those particular SDP projects that have been 146 developed in such contexts.

147 An additional problem is related to the fact that NGOs and research projects often work on different 148 timetables and priorities: NGOs would usually work on a day-to-day basis, while research projects 149 can take an extended period of time to be implemented and completed. Thus, for the researcher's 150 long-range interests, it is fundamental to determine from the outset of the research whether it is worth 151 investing in, and building a partnership with, a given SDP NGO. Moreover, the objective is not to 152 waste the time and energy of NGOs since they often lack human resources, materials, or finances. 153 Thus, a research process may require a great deal of effort on their part in order to accommodate the 154 research team. The previous research (Gadais et al., 2017) and practical field experience of the 155 authors (Abrams, 2010; Atkinson & Flint, 2001)-two humanitarian and development workers and 156 one UN peacekeeper—combined with previously published academic work, allows us to confidently 157 claim that this type of SDP fieldwork can be difficult and unpredictable, and thus is likely to require 158 great investments in both time and resources, from both the research team and the participating 159 organization. Compounding these challenges is the fact that populations targeted by SDP initiatives 160 are sometimes hard to reach, vulnerable, and living with very complex problems (Almonte, 2009;

161 Armstrong, 2002; Leaning & Guha-Sapir, 2013). Some SDP fieldwork, by extension, could also 162 involve major security issues (Klumpp, de Leeuw, Regattieri, & de Souza, 2015; Lal & Spence, 163 2016; Leaning & Guha-Sapir, 2013), as SDP operations frequently take place within unstable 164 environments (Armstrong, 2004; Klumpp et al., 2015; Nilsson, Sjöberg, Kallenberg, & Larsson, 165 2011; Waxman, Guest, & Atkinson, 2006). For example, political situations and stability can change 166 rapidly, even during the course of the research; medical conditions and security for workers can 167 change within a few hours (e.g., climate change catastrophes such as hurricane or pandemic 168 situations such as COVID-19, Ebola or H1N1); research agendas can change if a disease hits a region 169 where a project is implemented; armed conflicts among many populations with various backgrounds 170 can take place; religion or culture can have unanticipated impacts (Gadais, Décarpentrie, et al., 2021, 171 in press).

172 Consequently, research in the context of a humanitarian crisis, involves particularities and

173 idiosyncrasies that are likely to have an impact on the researcher's methodological choices (Brück et 174 al., 2015; Ciarli, Parto, & Savona, 2010; Justino, Verwimp, & Tedesco, 2016). According to 175 Vlassenroot (2006), empirical research in conflict situations is subject to many constraints, the most 176 obvious ones are accessibility and security. Despite these constraints, the success of research 177 conducted in the midst of a humanitarian crisis is conditioned less by the degree of insecurity as it is 178 by the researcher's ability to adapt to changing conditions (Vlassenroot, 2006). This involves the 179 capacity to react rapidly and efficiently to the environment, to establish good collaboration with local 180 stakeholders, to refine one's understanding of the crisis, and to demonstrate methodological flexibility 181 (Atkinson & Flint, 2001). In summary, researchers need to constantly adapt to the changing reality 182 that is more the rule than the exception in this kind of research, meaning that SDP researchers 183 looking to operate in such contexts still need better tools to help them analyze the risks associated 184 with a given project before hitting the ground. In other words, it is important to ask how researchers

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can weigh the potential risks and costs against the potential benefits of conducting fieldwork both for
the research team as well as the local organization involved. With these considerations in mind, we
suggest that there may be new ways of doing this kind of research with the SDP empirical practices.
Indeed, several innovative tools and methods have been used in those situations (Brück et al., 2015;
Ridde & Dagenais, 2012; Rioux, Laurier, Terradas, Labonté, & Desormeaux, 2018). One of the
promising tools to investigate those specific situations is the *Actantial Model* (Greimas, 1983).

191 Actantial Model

192 Greimas's Actantial Model (AM) (Greimas, 1983) is a theoretical model to analyze a project 193 according to its actors, their functions, and their relations. This is usually presented in a report that 194 identifies actors and their relations, and then allocates them to one of six "actant" categories (sender, 195 object, receiver, hero, helper, and opponent). This model, inspired by the study of folktales, positions 196 actors according to their role in a story. Specifically, the *hero* of the story navigates a *quest* to obtain 197 an *object* of value. During the journey, other actors (*helpers*) help the hero reach their goal, while 198 others (opponents) try to prevent them from doing so. Additionally, a sender, usually for the benefit 199 of a *receiver*, proposes the quest. The quest represents the actions of obtaining the object of value. 200 The actors are assigned to actantial categories according to how they correspond to roles of functions 201 in the narrative. Several actors can belong to an actantial category (e.g., there might be more than one 202 helper in a story) and the same actor can be found in different categories (e.g., the hero can also be 203 the receiver). An actor is not necessarily a person; it can also be an object, a concept, an event, an 204 element, and more. Also, an actor can be individual or a collective and actors' roles may shift over 205 time throughout the narrative. These elements are coded in the terms of a narrative, providing an 206 effective tool for clarifying the relationship between actants for analysis (see Figure 1).

207

Insert Figure 1 here

208 In order to analyze the structure of actors' relationships within the story, Greimas (1983) identified 209 three axes of relations between all actors (Figure 1). First, the axis of will/desire concerns the 210 relationship established between the hero and the object. Second, an axis of power concerns the 211 relationship existing between the hero, the helpers and the opponents—positive power in the case of 212 helpers and negative in the case of opponents. The helper (e.g., a sword, a horse, or a fairy 213 godmother) aids in facilitating the desired junction between the heroin and the object, while the 214 opponent hinders this junction (e.g., the evil wizard, the dragon, the distant castle, fear). Third, the 215 axis of transmission/communication connects the sender and the receiver. The sender is transmitting 216 an object to the receiver via the hero's quest (for example, the king asks a princess to get a magic 217 wand to free the kingdom).

218 Applying the Actantial model to annual reports of organizations

219 The same categories can be applied to the stories that organizations tell. For instance, organizations 220 are accountable for their performance and commonly use an annual report to summarize their 221 operations and accomplishments. Annual reports thus represent valuable data for researchers who 222 want to understand context. In addition, management scholars have recommended leveraging 223 storytelling as a tool for analyzing annual reports and documents from organizations (Breton, 2009). 224 For instance, Hasbani and Breton (2013) demonstrated that the AM is a valuable tool when applied to 225 study the annual reports in one company of the pharmaceutical industry. In their study, they 226 demonstrate that this company built a story to explain how this pharmaceutical company (Pfizer) is 227 given a legal mandate to operate by governments (sender) in order to provide health (object of value) 228 to the people (receiver). Pfizer (the hero) accomplished this quest with the help of patents and R&D 229 (helpers), which allowed them to develop new products faster than the competition (opponents).

230 Applying the AM in the SDP research field may require certain adjustments and refinements in order 231 to prepare fieldwork effectively. Along these lines, this paper proposes that the AM could be used as 232 a first phase of analysis for an SDP organization, before the decision is made to develop a complete 233 research protocol with this field partner. One advantage of this approach is that it can be applied to an 234 organization which is distant from the researcher because the AM does not require the researcher to 235 go in the field, as the narrative material is often available online. Performed from a convenient 236 distance for all parties because it reduces the burden for both organizations, this method of content 237 analysis facilitates an understanding of the structure of the studied narratives, allowing scholars to 238 appreciate the meta-context of the SDP project and better understand the roles and functions of each 239 stakeholder. For example, one previous study applied the AM method to an SDP program in El 240 Salvador (Gadais et al., 2017). Through this approach, the AM provided valuable insights about 241 management priorities and practices within this case. It also revealed that local Maras street gangs 242 might make fieldwork hazardous, which is something that needs to be considered before proceeding 243 with fieldwork. Some SDP organizations and projects can be physically hard to reach (Abrams, 2010; 244 Atkinson & Flint, 2001), or are difficult to investigate for other reasons (Almonte, 2009; Klumpp et 245 al., 2015; Lal & Spence, 2016; Leaning & Guha-Sapir, 2013). In addition, more research in SDP in 246 various contexts is needed in order to bridge the gap between theory and practice (Welty-Peachey & 247 Cohen, 2015).

248 *Objectives of the present study*

This study builds on Gadais et al. (2017) previous conclusions that using the AM seems to be an effective method of content analysis as applied to NGOs' annual reports or other documentation (Webb, 2019). By studying one NGO's annual reports with the AM as a lens, this research aims to evaluate if a) a better understanding of the context, the actors, and their relations pertaining to their NGO can be obtained through using the AM, and b) if these insights can serve to inform decisions

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about whether or not to proceed with fieldwork. In order to anchor the analysis on a concrete example, we will study the case of a Malagasy NGO in order to illustrate our results and conduct the first step of our collaborative work with them. We chose this particular NGO as it is established in an unstable context characterized by frequent climate catastrophes as well as political, sanitary and/or socio-economic crises such as extreme poverty.

259 Specifically, the objective was to answer the two following questions: Are the conditions of this 260 Malagasy NGO¹ and its context appropriate for implementing an empirical study? In particular, our 261 goals were to identify, describe, and analyze 1) the actors involved in the project and their relations, 262 2) the object (goals) and the quest (action) of the project, and 3) the evolution of the NGO over four 263 years (2013-2016). Through this exercise, we also were aiming to look at how annual reports of an 264 NGO can be used as valuable documentation for understanding an organization's situation, context, 265 and state prior to developing a partnership and working closely with it. The overall objective of the 266 research was thus to generate recommendations on how to proceed before getting involved in a 267 research partnership with an organization; and to highlight advantages and limits of the AM for 268 understanding NGOs' contexts and actants.

By applying the AM to annual reports, we intend to a) operationalize a method for analyzing an NGO and its needs through project reports, b) generate data about its environment, and c) produce insights about the organization that can inform the decision about the pertinence of proceeding with fieldwork for all parties involved.

¹ A research project is currently underway with this NGO and an agreement has been signed with UQAM. This study therefore corresponds to a preliminary work that was initiated in 2018 in order to prepare in collaboration with the actors of the NGO, the current research projects that address their interests and needs.

274 Method

275 Research design

276 A case study methodology was selected for this research because it is suitable for exploring complex 277 social, managerial, and procedural phenomena when the situation includes many variables, multiple 278 sources of evidence, and broad theoretical propositions that guide the collection and analysis of data 279 (Gee, 2014; Yin, 2014). Yin's three prerequisites for justifying the use of the case study method are 280 present in this project, specifically: a) the main research questions are either how or why; b) 281 researchers have little or no control over behavioural events; and c) the focus of study is a 282 contemporary phenomenon (Yin, 2014). This study remains descriptive and exploratory and, as such, 283 focuses on describing, in detail, the data collated from the partner NGO, in relation to the context in 284 which the project took place, using the theoretical lens of the AM. We should note that this is one of 285 the first times the AM has been operationalized in the study of international development as a content 286 analysis tool. One previous study of SDP recommended conducting a pre-test with the AM applied to 287 other NGOs' reports (Gadais et al., 2017). This study can be viewed as a direct response to that call 288 for more research.

289 *Targeted organization and annual reports*

Bel Avenir (BA) is a Malagasy NGO, founded in 2003, that carries out activities in various fields for
young, disadvantaged populations of Madagascar. They are based in two towns, Toliara and
Fianarantsoa. Based on their documents, BA is very well established in its local community,
organized and operated by and for Malagasy people. For this reason, this local NGO has been less
impacted by major events such as the 2008 international financial crisis. Due mostly to local socioeconomic difficulties and climate catastrophes, these regions of south Madagascar—from Toliara,
Ifaty, Mangily and Fianarantsoa—are known to be complex, unstable, and sometimes insecure

297 contexts. BA's education services are composed of a) formal education within two schools; b) non-298 formal education, including a sports school and a center for music and arts, among others; and c) 299 awareness-raising projects, such as international interschool exchanges and the publication of 300 Malagasy stories. Through these services, the organization provides a holistic approach to education 301 for development. Sport activities are proposed specifically to kids living on the street during strategic 302 hours of the day (e.g., hours without supervision or occupation between the end of the school and 303 going back to their home). Their *École de Sport* has been supported by the Real Madrid Foundation 304 since 2012, giving workshops, training, and sports equipment.

305 This study targets BA's annual reports published in 2013, 2014, 2015, and 2016, available online on 306 their website (http://ongbelavenir.org/). The reports are prepared by Bel Avenir's administrative 307 team. These annual reports are between 25 and 55 pages long in French for stakeholders, and all 308 include three major sections: 1) a general presentation (e.g., identity of the NGO, sites of the NGO, 309 and partners); 2) activities in the report year (e.g., context, basic education program, and 310 education/social inclusion/environment sections); and 3) finances of the report year. Each annual 311 report presents: a) the organization, b) the context of each year, and c) the activities conducted during 312 the year. Reports also provide information about the organization; about people involved in the 313 projects, such as members of the board of directors, administration teams, workers, and volunteers 314 involved; about places and locations of the organization (e.g., Toliara, Fianarantsoa); and about the 315 three intervention sections of the organization (i.e., education, social inclusion, and environment).

316 Analysis

Following Yin (2014) and Gee (2013), this case and content analysis was conducted in three phases. In order to deconstruct and reassemble the case study, each report was independently analyzed and then the results were combined: 1) The first task was to read the report and take notes. Two coders,

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320 who speak French, were tasked with reviewing and independently coding each element (idea) of each 321 report's narrative (L'Écuyer, 1990). The coders identified exact quotes and page numbers to facilitate 322 comparison of their results. In the second task, they identified the actants of the AM (i.e., sender, 323 object, receiver, hero, helper, and opponent) as well as the quests contained in the narrative. 324 Subsequently, they produced a table with each AM category by coding actants and relations. Then, a 325 comparative analysis was conducted to confirm correspondence to the AM based on elements of the 326 narratives. 2) The coders were asked to build the AM for each report by using the elements of the 327 first phase. Specifically for this study, they also built more detailed categories (education, social 328 inclusion, and environment) with the intent of analyzing the three pillars of BA (see Figure 3). 3) The 329 coders compared, analyzed, and collated the elements that comprised the AM of each year. They 330 generated a general AM that highlights actors and their relations, and a general story of the BA NGO 331 from 2013 to 2016.

332 Trustworthiness in empirical data analysis

333 In the context of this study, and to ensure methodological rigor, all team members interacted with 334 each other during the different phases of the data analysis (Elo et al., 2014). This co-construction 335 made each researcher a critical partner to the other (Smith & McGannon, 2018). Thus, the three main 336 authors were regularly questioned on issues relating to the research, data and results. In order to reach 337 intercoder agreement, the interrater reliability technique was used to triangulate data and ensure that 338 results are reliable, reproducible and consistent (Smith & McGannon, 2018). In concrete terms, the 339 coders, along with other team members, would meet throughout the analysis process to compare and 340 discuss the discrepancies between their analyses in order to refine the coding so they could proceed 341 with more precise coded data. The goal was not to reach a statistical standard but rather to improve 342 the quality of the coding process.

343 *Ethic considerations for using the AM*

344 The AM can be used in an ethical way. Following the proposals of the authors in management, the 345 AM allows on one hand to obtain a completely transparent and external opinion and, on the other 346 hand, to not disturb the functioning of the partner organization. The extra load of work that external 347 visitors can represent for an organization has to be considered, acknowledging the limited human and 348 material resources and the constant crisis they have to face on daily basis. The situation and the 349 context of the organization can be carried out at a distance, without risking conflicts of interest and 350 influence. This provides a great advantage to objectively and adequately judge the nature and context 351 of an NGO. Before analysing any materials, contacts had been made with the targeted NGO to 352 discuss the potential of our research regarding their needs and interests. Through a Skype meeting 353 with the NGO's board of directors (in 2016), the research project and its risks were presented. 354 Because they were willing to improve their services, the NGO was open to the risk of constructive 355 criticism coming from the research project. On the other hand, once this initial external and remote 356 analysis has been carried out, it was possible to verify the results obtained and to discuss with the 357 potential partner in order to validate its content. This final step in the feasibility analysis was done 358 with the partners in this study in a collaborative approach. Consequently, the partners are aware of 359 and involved in the process of disseminating the results as well of the writing of this study.

360 **Results**

361 Bel Avenir NGO and its projects as a story (Drawing the Actantial Model)

362 Globally over the four reports authored by BA, (see Figure 2) the poorest populations from the towns

363 of Toliara, Ifaty, Mangily, and Fianarantsoa in the south of Madagscar (senders) addressed their

364 problems to BA (*hero*). The NGO provided specific activities (*quest*) for education, social support,

365 health, sanitation, sport, music, art, and culture, guided by the values of integration and inclusion.

366	They also offered a basic education program and some environmental training or awareness-raising.
367	BA is presented as a Malagasy organization with a hiring policy that benefits the recipients of the
368	NGO's actions such as the local population with a sense of inclusion for people with disabilities.
369	Foreign volunteers complete this local team. Through these projects and actions, BA wishes to reach
370	three main targets (objects): education, social inclusion, and environmental protection. During their
371	quest, BA's administrators and director were helped by the networking of an organization, "Agua de
372	coco," which has a diversified network established in eight countries; and their funding partners
373	(helpers) are mostly from Europe. The heroes had to struggle with various limitations, such as natural
374	catastrophes and disasters (opponents), making the context sometimes insecure or inaccessible. Also,
375	economic crises and socio-politics that brought instability to Madagascar generated very complex
376	situations and made working conditions difficult, partly due to local corruption (opponents).
377	Insert Figure 2 here
378	Actors of Bel Avenir NGO
379	Through reading the annual reports of BA, we can understand that the <i>hero</i> is the entire NGO,
380	including all employees (locals and expatriates), the director, and the president of the board of
381	directors. The senders are the most vulnerable among the population in the south of Madagascar
382	(from Toliara, Ifaty, Mangily and Fianarantsoa). The reports present challenges, such as child labour
383	and a little access to education opportunities (for the educational aspect); early pregnancy, lack of
384	literacy and/or a lack of hygiene knowledge (for the social inclusion aspect); and massive mangrove
385	deferentiation or inappropriate use of agriculture (for the environmental aspect). The reactivers

- deforestation, or inappropriate use of agriculture (for the environmental aspect). The *receivers*
- 386 represent other vulnerable populations, specifically youth and women, from the four mentioned sites
- 387 where the NGO conducts projects and actions with education as its central aspect.

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388 The BA NGO has three main objects of action: education, social inclusion, and environment (Figure 389 3). Health was added as a fourth objective action in 2013 and was linked with social inclusion. BA's 390 projects and actions are organized around the three main pillars. 1) Education: BA provides a basic 391 education program, two private schools and various awareness-raising activities, literacy, sport, 392 music, arts, and cultural activities inside the *Centre d'art et musique* or the *École de Sport*. For 393 example, since 2012, the *École de Sport* in Toliara has offered to more than 700 underprivileged 394 children per year the opportunity to educate themselves, have fun, and exercise by participating in 395 sport activities or being part of a football, basketball, or handball team. 2) Social inclusion: the NGO 396 proposes hygiene promotion and nutritional information, for example. 3) Environment: BA manages 397 two agricultural training centers in the towns of Mangily and Fiananrantsoa, and a leisure and 398 environmental awareness center in Mangily.

399 There are two types of *helpers*. On the one hand, there are external agencies that provide funds to the 400 organization for financing targeted and specific projects or actions (e.g., the Real Madrid Foundation 401 for the *École de Sport*). On the other hand, there is the aforementioned network, named "Agua de 402 coco," that helps the NGO with contacts, funding opportunities, skills development, and the like. 403 Finally, *opponents* can be divided into three categories: 1) natural catastrophes, such as hurricane 404 Haruna which struck the region in 2013; 2) political and economical contexts depending on 405 international events, crises and the Malagasy government; 3) corruption, mostly within local 406 authorities.

407 Relations between actors of Bel Avenir NGO

408 The axis of desire/willingness: three elements are pertinent to highlight in this first axis (Figure 3).
409 Firstly, the hero is a local NGO made by and for the Malagasy population; comprised of locals, it
410 decides which problems need to be addressed first. The position of hero by BA is a concurrent

411	function because this same NGO, which mandates, also provide activities (quest) for the Malagasy
412	population. Secondly, BA's major purpose is to use education as a lever for development.
413	Specifically, BA chooses to address the Malagasy population's issues by structuring their activities
414	into three main domains of development (i.e., education, social inclusion, environment,) with a
415	holistic approach. Thirdly, analysis of BA's three pillars provides the portrait of real actions and
416	activities of the NGO (see Figure 3, illustration with the 2016 report). For instance, the receivers
417	change depending on which of the three pillars the analysis focuses on. They are students and
418	disadvantaged families in education; disadvantaged girls, a boy with a visual impairment and
419	disadvantaged families in social inclusion; and children, villagers/locals and staff in environment.
420	Thus, all objects target several of the UN's Sustainable Development Goals such as no poverty,
421	health and well-being, and quality education.
422	Insert Figure 3 here
423	The axis of power: relations with helpers and opponents present several asymmetries because helper
424	actions do not necessarily balance challenges generated by an opponent. Various opponents, which
425	are usually unpredictable, limit BA's projects. Hurricanes are an occasional natural catastrophe and
426	no actions by helpers can eliminate the threat posed by these types of opponents. Socioeconomic and
427	sociopolitical crises, international economic crises, and governmental corruption are not in BA's
428	control either. Helpers, on the other hand, provide funds, as well as networking or contacts to share
429	ideas on building skills and competencies, both helpful to realize the NGO's projects.
430	The axis of transmission/communication: this axis connects the sender to the receiver. First, in the
431	case of BA, senders and receivers are the same people: the most vulnerable among the population of
432	Madagascar. This does not pose a problem in the AM, as actors are defined not by who they are but

433 by what role they play. The senders addressed BA with numerous personal and social problems, with

434 the intention of satisfying their needs and improving their quality of life as receivers. The relation is, 435 in this case, self-orientated and circular. Secondly, the connection between these two actors re-436 enforces the three pillars of BA: providing education, social inclusion and environment services, and 437 activities to the population. From our understanding of the reports, the sender's requests are well 438 executed and operationalized through the three targets (*objects*) to reach the receiver. These services 439 allowed the population to satisfy their primary needs and helped them improve their quality of life. 440 Thirdly, the reports do not have information on how BA retrieves data on their population's issues, 441 which therefore presents challenges to evaluating the performance of the organization.

442 Evolution of Bel Avenir NGO from 2013 to 2016 (Axis of Translation)

443 One of the objectives of the AM is to help the reader understand an organization's story. Over the 444 four years we analyzed (see Table 1), some actants evolved to assume more specific roles. The hero 445 remains the same: BA and the objects maintain the same baseline throughout the four years 446 (education, social inclusion and environment), but have become more specific over the years. For 447 example, from 2013 to 2016, education became the main focus of BA's activities (quest), with 448 secondary programs such as poverty elimination, capacity building in Madagascar, and sustainable 449 development. In terms of helpers, the organization Agua de Coco Network is the most frequently 450 mentioned, along with the African network for children LAMAKO. International partners have 451 changed a lot over the years (e.g., WWF, Orange Foundation, Covalence Foundation), but some 452 remain constant (e.g., Real Madrid Foundation, FAO, Enfants du Monde association). Finally, the 453 opponents were the most changeable and unpredictable parameters over the four years. Governmental 454 or police corruption, environmental degradation, natural disasters (e.g., cyclone, hurricane, floods, 455 drought), an international economic crisis could have affected funders (in 2008), political crises and 456 street violence change quickly from one year to another.

457

Insert Table 1 here

458 **Discussion**

459 The Actantial model in refining a research method for investigating SDP and for preparing fieldwork

460 The hundreds of organizations implementing programs that contribute to development and peace 461 through sport are principally NGOs or International NGOs (INGOs) that require support from 462 various agencies, such as sport clubs, federations, national governments, local authorities, 463 intergovernmental organizations, corporations, foundations, and private donors. Their interests are 464 aligned with the 2015-2030 SDGs (United Nations Office on Sport for Development and Peace, 465 2017) and focus on working with marginalized young people. Some of the environments in which 466 they operate can be unstable, insecure, inaccessible, complex, or difficult (Armstrong, 2002: 467 Atkinson & Flint, 2001; Brück et al., 2015; Vlassenroot, 2006). This is due to the fact that they are 468 often established in regions of the world that are frequently hit with climate catastrophes, civil wars, 469 socioeconomic or political crises, etc. Researchers, while exploring the limits of what can be known 470 about SDP, would benefit from tools, methods or organizational technology (Sandfort, 2010) that 471 adapt to this reality. Overall, proposing and testing a new approach for analyzing the content of SDP 472 reports proved to be a valuable exercise in addition to the previous studies on the topic (Gadais et al., 473 2017; Webb, 2019). Indeed, this study confirms that the AM remains a promising tool for analyzing 474 the contents of NGO reports and for better understanding the contexts of SDP organizations and their 475 activities. Overall, we submit that it is a good method for helping researchers decide if they should go 476 forward with a research partnership with an SDP NGO working in an unstable context. Nonetheless, the AM may benefit from adjustments and refinements in order to produce a more precise picture of 477 478 the studied network of actors. By applying the AM to four annual reports, we found that valuable

479 insights about management priorities and practices may be obtained through the systematic and480 rigorous application of this research tool.

481 *Advantages*

482 Regarding this case study, the AM appears to be a pertinent tool for analyzing an SDP project before 483 proceeding with complex fieldwork that can be costly in terms of resources for a research team as 484 well as a partner organization. One advantage is that this content analysis tool provides an 485 understanding of the structure of the studied narratives. As noted by a previous study (Gadais et al., 486 2017), this method allows analysts to appreciate the meta-context of SDP projects, to better 487 understand the roles and functions of each stakeholder (or *actants*), as well as to clarify their relations 488 and the quest itself (action). In this sense, the AM allows researchers to consider contextual 489 influences and challenges to theory development (Coalter, 2007, 2013; Gadais, 2019; Schulenkorf & 490 Spaaij, 2015), and to build theory by using data from practice (Latour, 2007). As SDP programs can 491 be located in unstable contexts as already mentioned, another advantage of the AM is that it can be 492 applied from a distance, and diminishing the resources load for all parties. Also, as most NGOs' 493 annual reports are available online and research data is easily accessible, this method offers a first 494 phase of analysis of an SDP organization and its projects-a research phase that can inform decision-495 making about pursuing resource- and time-intensive fieldwork for research teams and NGOs. The 496 model could act as the initial step for future studies with the NGO because it provides a better 497 understanding of the nature and context of the project. One last advantage is that using the AM on 498 annual reports produced over several years allows researchers to obtain longitudinal perspectives of 499 NGOs, thus providing valuable insights into their development through time and sustainability of the 500 project. Applied to more general reports, this tool could make future fieldwork more effective and 501 efficient because it has the potential to improve researchers' understanding of the local context. By 502 extension, this approach of evaluating programs, can also contribute to revisiting the Sustainable

503 Development Goals 2015-2030 of the United Nations with a bottom-up perspective (Glaser &

504 Strauss, 1999; Ridde & Dagenais, 2012).

505 Limits

506 Before investing and requesting from their field partner organization the necessary time and 507 resources to conduct field research, it could be important for researchers to pre-emptively consider 508 preliminary portrait of an organization. This involves analyzing a multitude of details and 509 determining the complex relationships constructed through the different elements of the project. 510 Although the AM seems to be a valuable tool for content analysis, one major limit of this method is 511 that the quality of the information about the context is only as good as the quality of the narratives 512 that are analyzed. The potential role of information in the reproduction of NGO-funder relationships 513 (Ebrahim, 2002) must therefore be considered throughout this decision-making process.

514 Another limit to consider is related to the importance of authorship. Undoubtedly, a report's authors 515 must be considered, since the same story, told by a different author, may present the actors in a 516 different light. for instance, a report on BA occupations would likely be different if the author was an 517 opponent of the NGO. Moreover, considering authorship invites further reflection about the nature 518 and purpose of the analyzed assets. In this case, we purposefully chose to analyze annual reports, but 519 it is important to remain cognizant of the fact that this form of accounts is intended for consumption 520 by a specific type of reader, which, in this case study, is mostly European. It was beyond the scope of 521 this paper to analyze different forms of accounts, or to explore the potential discrepancies between 522 formal and informal communication in the non-profit sector. Therefore, it might be possible that the 523 messages intended for the donor base will not provide the rich perspectives researchers need to 524 adequately prepare for fieldwork (Ebrahim, 2002). Our intention was to provide one avenue for 525 preparing for research from a distance. Undoubtedly, purposefully produced communication assets

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526 will not highlight all of an NGO's major problems or challenges. However, they can still provide a 527 pertinent first step in a broader research project that answers whether it is worth conducting research 528 with an agency before deciding to physically go to its location. In short, the approach proposed here 529 does not give a perfectly clear picture of the context in which the subject NGO operates, but it does 530 provide one basis upon which to decide whether to pursue the partnership with a given NGO. 531 Finally, concerning the language of the AM, we think that the words used to designate the categories 532 of actants (e.g., sender, receiver, hero) could be updated so that they use a more appropriate and 533 contemporary language, mindful of the current issues related to power dynamics. This element could 534 be part of the way to improve the use of this model from a decolonizing perspective.

535 Better understand the BA NGO: lessons learned regarding the pursuance of fieldwork

536 The AM provides valuable insights about the evaluation of the conditions needed for sustainable 537 research partnerships with the NGO. First, the BA organization has become robust over time and, 538 despite several crises in its environment, it was still able to produce valuable outcomes. Second, BA 539 takes advantage of its international organizational network. Third, despite an unstable, insecure, 540 complex, and difficult context, BA continues to run its activities by showing flexibility and in the 541 face of adversity, without the appearance of neocolonialist influence (Tar, 2014). New activities and 542 services have been integrated over the examined four years, while others have been developed and 543 reinforced. Fourth, over the years, BA has demonstrated various solutions to sustain its programs and 544 actions. Education is the universal driver around which they orient their actions and sport is only one 545 of many tools or activities provided by the NGO. Taken together, these elements argue in favour of a 546 research partnership with BA in the future. Conditions such as the sustainability, robustness, mixed 547 staff, capacity for adaptation, and the holistic approach of the BA's services are favourable to 548 initiating collaborative research with BA, if we refer to previous studies in international development

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(Atkinson & Flint, 2001; Brück et al., 2015; Vlassenroot, 2006). In this sense, this study contributed
to the first collaboration with the NGO by providing a tool that is useful in understanding context and
process of BA's activities and programs.

552 Through the analysis on SDP perspectives, we understand that the BA *École de Sport* was added 553 recently (2012) to the services of the NGO. It is likely that BA used the opportunity offered by the 554 Real Madrid Foundation, recalling what Coalter labels as "just add sports" (Coalter, 2013). However, 555 in this case, BA calls for a holistic approach, to give direction to its programs and activities, and 556 asserts that sport cannot deal with all of the beneficiaries' problems (Organisation des Nations Unies, 557 2010; Wiese, Kuykendall, & Tay, 2018). In addition, the École de Sport provides support to the 558 Toliara public schools for physical education sessions and to improve the quality of education in 559 general. The aim of this program is to provide youth with additional educational opportunities and 560 alternatives to healthy activities by focusing on fair play and keeping them away from risky 561 behaviours. For BA, the *École de Sport* is directly linked with the UN SDG 2015-2030: #3 good 562 health and well-being and #4 quality education (United Nations Office on Sport for Development and 563 Peace, 2017). However, some questions remain unanswered regarding this SDP initiative: what 564 precisely is the type of SDP intervention that BA provides to youth? What is the impact of sport, 565 music, or art to sustain youth development? Is one of those activities more efficient than the others? 566 In summary, the AM provides underpinnings for future research efforts and BA succeeded in giving 567 us enough evidence of the stability of their situation and environment. It enables us to investigate 568 further the possibility of developing a research partnership with this NGO. Accordingly, using the 569 AM for preparing fieldwork has the potential to also contribute to other research methods. These 570 include the co-construction of the intervention between actors and researchers (Collison & 571 Marchesseault, 2016; Rioux, Desormeaux, & Laurier, 2018; Rioux, Laurier, et al., 2018); accidental 572 ethnography, a method for practitioner-based education research (Levitan, Carr-Chellman, & Carr-

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573 Chellman, 2017); the realistic evaluation program, grounded in the context and stakeholders'

574 circumstances (Ridde & Dagenais, 2012); collaborative research using actors to build scientific

575 knowledge (Desgagné, Bednarz, Lebuis, Poirier, & Couture, 2001); the Snakes and Ladders model of

576 factors that help or limit SDP programs (Webb & Richelieu, 2015); and interdisciplinary examples of

577 studies on SDP (Gadais, Décarpentrie, et al., 2021, in press; Rioux, Laurier, Gadais, & Terradas,

578 2017a, 2017b).

579 Conclusion

580 In an effort to prepare for fieldwork, we described and analyzed the Bel Avenir (BA) non-581 governmental organization (NGO) from a distance. This NGO works in a context characterized by 582 frequent crisis, as many SDP projects that are established in regions of the world that have unstable 583 contexts due to climate catastrophes, civil wars, socio-economic or political crises, and so on. We 584 applied The AM to four annual reports of BA (2013, 2014, 2015, 2016) using a content analysis. Our 585 findings indicate that the AM is a useful tool for analyzing an NGO's context and for better 586 understanding the actors and their relationships within the NGO. In this case study, the AM was a 587 valuable instrument for the first analysis of an NGO and for beginning to answer whether conditions 588 exist to construct a sustainable, empirical research partnership beneficial for all parties investing their 589 resources. This approach helps to articulate the context, the actors involved, and their motivations, 590 and it describes the NGO's characteristics. Granted, some concepts, such as the role of authorship of 591 the studied reports, still need to be refined to have a clear and complete appraisal of the NGO's 592 situation. Our application of the AM for analyzing Bel Avenir's annual reports highlighted that, in 593 addition to sport, the NGO provides various services, such as music and art activities, and that they 594 extend education and social inclusion to the vulnerable populations of the Toliara and Fianarantsoa 595 region, Madagascar. Our study indicates, through this tool (AM), that researchers would be justified 596 in considering fieldwork with BA because of their rich and complex relationships. In other words, the 597 pre-analysis of this NGO using the AM, shows that it seems relevant to continue preparing for598 fieldwork with this organization.

599	Hence, this paper proposes a promising research method for collecting data and improving SDP
600	project implementation when access to the field is complex in regions with unstable contexts; the
601	AM could benefit from being considered by SDP researchers as an interesting tool for teasing apart
602	the context of an organization by using annual reports produced by the studied organization. By
603	revisiting this content analysis tool, specifically tailored for SDP research, we have tested a valuable
604	method for operationalizing content analysis of SDP reports for both practitioners and scholars
605	concerned with SDP evaluation. The AM has the potential to provide understanding of the
606	management of accounts in an SDP context, insights into SDP storytelling, as well as a new way of
607	exploring the SDP landscape through actants and their relationships. Also, the study provides
608	collaborative, partner-oriented research to support project development of the NGO located in
609	Toliara, Madagascar, Bel Avenir. This NGO provides an SDP program at its École de sport and,
610	consequently, fieldwork with this agency will contribute to the advancement of knowledge in the
611	SDP area.

612 **Conflict of Interest**

613 The authors declare that the research was conducted in the absence of any commercial or financial 614 relationships that could be construed as a potential conflict of interest.

615 Author Contributions

All authors have made a substantial, direct, and intellectual contribution to the work, and approved it
for publication. TG, LD, and AW were involved in the design of the study and contributed to the
review of literature. MBA and MBB conducted analysis and wrote the results section.TG wrote the
first draft of the manuscript, after which LD, AW, MBA, MBB, and CB contributed to the revision of
the manuscript.

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